

# Programme

## People, politics and purpose – changing themes in UK real estate

8:15 Registration and informal breakfast

9:15



Conference chairman's introduction  
**Graeme Rutter**  
IPF chairman



9:25

1

The challenges and opportunities of an ageing population



This session begins with a presentation by our keynote speaker on the world's changing demography and the impact this could have on population distribution and the global economy, coupled with a comparison of the outlook for the UK with the rest of Europe and other jurisdictions. Given the predicted ageing population in the UK, three sector specialists will give their thoughts on how the changes will affect the future use and development of residential, retail/town centre and office floor space.

Session chair



**Claire Magowan**  
Joint Head of  
Portfolio Valuation  
Savills

Keynote presentation



**Sarah Harper**  
Clare Professor of  
Gerontology  
University of Oxford

Speakers



**Kevin Beirne**  
Director, Retirement  
Communities  
Octopus Real Estate



**Mark Bourgeois**  
Managing Director  
Hammerson



**Simon Ruck**  
Vice President,  
Asset Management  
Brookfield Properties

11:05 Refreshment break

11:35

2

Innovations in debt finance



Since the global financial crisis there have been significant changes in both the form and sources of finance within the real estate debt market. The speakers in this session will focus on areas of innovation, including public sector finance, bond markets, green finance structures and the role of technology.

Session chair



**Alexandra Lanni**  
Head of Investments  
CBRE Global  
Investors

Speakers



**Andrew Antoniadis**  
Executive  
Director, Head  
of Lending -  
Investment  
Advisory  
CBRE



**Kirsty Garrett**  
Associate Director,  
Corporate Debt  
Capital Markets  
Lloyds Banking  
Group



**Hein Wegdam**  
Director of  
Sustainable Real  
Estate Products,  
Global Real  
Estate  
Finance,  
ING Bank N.V.



**David Willock**  
Head of  
Structuring,  
Real Estate &  
Housing, Large  
Corporates  
Lloyds Banking  
Group

# Programme



13:00 Lunch break

14:15 **3** The implications of political uncertainty for UK real estate



Our keynote speaker will discuss the global political shift away from globalisation and towards protectionism. This will be followed by a more detailed examination of the political trends within Europe and how these are likely to impact the Brexit negotiations and the future degree of alignment between the UK and the rest of Europe. Against this backdrop, our second speaker will consider the risks and opportunities for the UK real estate market.

#### Session chair



**Simon Mallinson**  
*Executive Managing Director*  
**Real Capital Analytics**

#### Keynote presentation



**Mujtaba Rahman**  
*Managing Director for Europe*  
**Eurasia Group**

#### Real estate response



**Matthew Richardson**  
*Director and Co-Founder*  
**Didobi**

15:30 Refreshment break

16:00 **4** Social impact investing – where does real estate fit in?



Social impact is becoming a mainstream factor in many investors' decision-making processes. The speakers in this session will consider the drivers of social impact investing (SII), what can be learnt from other investment sectors and jurisdictions, how SII is relevant to the commercial real estate market and the development of measurement methodologies.

#### Session chair



**Anna Shiel**  
*Head of Origination*  
**Big Society Capital**

#### Speakers



**Abigail Dean**  
*Head of Sustainability*  
**Nuveen Real Estate**



**Simon Jones**  
*Partner and Head of Responsible Investment*  
**Hymans Robertson**



**Karen Shackleton**  
*Founder*  
**Pensions for Purpose**

17:20 Closing remarks from conference chair and conference end

17:30 Drinks reception  
18:45 Dinner



#### Pre-dinner speaker

**Paul Redmond,**  
*Director of Student Experience and Enhancement*  
**University of Liverpool**

21:00 - late Cash bar opens